



Robert A. Pierce

Shareholder

- ▶ Business Law
- ▶ Corporate Law
- ▶ Taxation
- ▶ Trusts and Estates
- ▶ Wills and Probate

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■ *Career Experience*

- Adjunct Professor, Taxation, Florida State University College of Law, 1989–1993
- Florida Bar Tax Section Legislative Liaison, Florida Legislature, 1986–1989
- Consulting Editor, State Taxation Volume, Florida Jurisprudence 2d, 1983
- Member, Tax Advisory Committee, Florida House of Representatives, 1983–1984
- General Counsel, Florida Department of Revenue, 1979–1982

■ *Admitted to Practice*

- State of Florida, 1973
- United States Tax Court, 1976

■ *Professional & Community Involvement*

- Member, The Florida Bar Executive Council, Tax Section; State Tax Division, 1987–1999; Department of Revenue Liaison
- Member, Taxation Section, American Bar Association
- Member, American Health Lawyers Association

■ *Education*

- LL.M., Taxation, University of Florida, 1976
- J.D., Florida State University, 1973
- B.B.A., University of Georgia, 1971
- Phi Kappa Phi
- Beta Gamma Sigma

■ *Extended Profile*

Robert A. Pierce practices a broad range of business, tax, and estate and probate law. He regularly advises clients in a wide array of business organization formation, structuring and operation. He has experience in merger and acquisitions and reorganization of business organizations of all types. He has substantial experience in the health care area related to the formation, operation and negotiation of various health care relationships. He has extensive experience in Florida state tax matters having been General Counsel of the Florida Department of Revenue. He represents taxpayers before the Florida Department of Revenue in audit and appeals as well as state court litigation. He represents individuals in estate and tax planning, including preparation of wills, trusts and other estate tax planning techniques. He is involved in handling probates and administration of trusts.

EDUCATION:

University of Georgia, Bachelors of Business Administration (with honors), 1971
Florida State University of Law, J.D., 1973 (with high honors)
University of Florida College of Law, Graduate School of Taxation, LLM, 1976

LICENSES:

Florida Bar Association
United States Tax Court, 1976

RECOGNITION:

AV rated by Martindale Hubbell
Florida Trend Magazine, Legal Elite 2006 and 2007 in Tax Law
Listed in Chambers USA, America's Leading Lawyers for Business,
2004 and 2007
Phi Kappa Phi
Beta Gamma Sigma

PROFESSIONAL ACTIVITIES:

Member of the Florida Bar Association, Tax Section
Member of the Florida Bar Executive Council
Florida Bar, Tax Section, Department of Revenue Liaison, 1987–1999
Member of American Bar, Tax Section
Member of the American Health Lawyers Association

REPRESENTATIVE EXPERIENCE:

Representing parties in numerous state tax matters before the Florida Department of Revenue.

Representing numerous physicians and health care organizations—both for profit and not for profit—in structuring, forming and operating business, including joint venture arrangements between physicians and health care organizations.

Representing individuals in planning estates of all sizes, including development of wills, trusts and family partnerships and sophisticated estate planning techniques.

Handling numerous merger and acquisition transactions, including the sale of multi-unit multi-state businesses.

Handling Federal and state tax planning, formation and operation of numerous business organizations.